



## Know the Rules – Win more often!

### 1-Page Tool

## Test & Perfect your **Master Rules: People, Process, & Situations**

One of your Master Rules is: \_\_\_\_\_

You know **Why, Who & How** your **People** are following **Process** details under this **Master Rule**.

**Now Situations change:** outline the **People**, the business 'facts', & the environment change you see

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What will your **People** do in response to the changed **Situation**?

Step 1: Summary of the **People** involved and the existing **Processes**:

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Step 2: Summary of the areas where the **Situation** conflicts with the guidelines of **The Master Rule**

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Step 3: The outcome you desire: How you want your \_\_\_\_\_ **Master Rule** to work

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Step 4: The **People** and/or **Process** changes you must make to ensure this **Master Rule** is performed

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